



...Building the Telecommunications Infrastructure

**For Release**  
April 23, 2003

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***Motorola Computer Group and ZNYX Networks Team with Technology  
Licensing Agreement***

***Provides Communications Network Equipment Manufacturers With Integrated  
Switching Environment Which Reduces Cost and Time to Market***

EMBEDDED SYSTEMS CONFERENCE, San Francisco, CA, April 23, 2003—Motorola Computer Group, a part of Motorola, Inc. (NYSE: MOT), today announced it has formed a strategic relationship with ZNYX Networks, Inc., provider of embedded high availability CarrierClass™ networking solutions, by licensing both switch hardware designs and OpenArchitect™ switch management software technologies from ZNYX for integration on Motorola's CompactPCI® systems, including the award winning MXP Multi-Service Platform. Telecom network manufacturers can now get a fully integrated layer 2 and layer 3 PICMG 2.16-compliant switching environment that supports switch, link, and node failover at Gigabit line speeds.

“This technology licensing agreement is a core component of our strategy to provide state-of-the-art, cost-efficient, pre-integrated platforms which enable network equipment manufacturers to immediately focus on their own product differentiation,” said Wendy Vittori,

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vice president and general manager, Motorola Computer Group. “The extensibility of the OpenArchitect switch management environment is a proven technology for building value-added services to leverage the capabilities of our MXP platform,” she added.

The MXP is an embedded applications platform that delivers multiple services that can connect to different telecom networks – Internet Protocol (IP), ATM and SONET. Network equipment manufacturers are using the MXP platform with ZNYX’s switch and OpenArchitect management capabilities to create gateways, softswitches, base station controllers and Voice over IP systems.

“Our position as the industry leader for embedded switch management software is strengthened by this agreement,” said Connie Austin, president and CEO, ZNYX Networks, Inc. “The impact of Motorola’s strategic commitment, with the resulting increase in technical collaboration, will accelerate innovation of the OpenArchitect ecosystem, benefiting our mutual global clients,” she continued.

The licensed technology includes OpenArchitect/HA and OpenArchitect integration with Motorola’s IPMI (Intelligent Platform Management Interface) enhancements.

OpenArchitect/HA creates an unparalleled high availability embedded Ethernet environment for the MXP platform. The OpenArchitect and enhanced IPMI integration extends chassis management capabilities far beyond the PCMI 2.9 standard to deliver robust functionality in this critical area.

### **About ZNYX Networks**

ZNYX Networks is the leading global provider of high availability embedded Ethernet solutions for CarrierClass™ systems. Equipment manufacturers and system integrators use ZNYX Networks technologies to create next-generation solutions with high-availability, high-performance, and strict compliance to telecommunications standards. The ZNYX Networks family of products and services provide design engineers with pre-built and pre-tested embedded network and switch solutions that provide significant “time to market” advantages.

Privately held, ZNYX Networks is headquartered in Fremont, Calif., with advanced research centers in Santa Barbara, San Francisco and Ottawa, Canada. Sales and professional service offices are in North America, Europe and Asia. For more information, see [www.znyx.com](http://www.znyx.com) or e-mail [sales@znyx.com](mailto:sales@znyx.com).

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### **About Motorola**

Motorola Computer Group is leading the innovation of intelligent building blocks for standards-based embedded computing. These building blocks include open-architecture hardware, rich software and application-ready platforms that enable equipment manufacturers to quickly and cost-effectively embed leading-edge functionality into their next-generation systems. By working with Motorola, manufacturers of telecommunications, industrial automation, medical imaging, and defense and aerospace equipment can rapidly develop and deploy the systems upon which they build their applications. The company's services provide comprehensive engineering design, development and deployment support throughout the product life cycle. For more than 20 years Motorola has driven industry standards and pioneered technologies based on them. The company continues to support its customers over the long term by providing clear migration paths allowing applications to evolve with the advancements in technology.

Motorola Computer Group is a business unit of the Motorola Integrated Electronic Systems Sector (IESS). More information can be found at [www.motorola.com/computer](http://www.motorola.com/computer)

Motorola, Inc. (NYSE:MOT) is a global leader in providing integrated communications and embedded electronic solutions. Sales in 2002 were \$26.7 billion. Motorola is a global corporate citizen dedicated to ethical business practices and pioneering important technologies that make things smarter and life better for people, honored traditions that began when the company was founded 75 years ago this year. For more information, please visit: [www.motorola.com](http://www.motorola.com).

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