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*For Immediate Release*

## **MOTOROLA EXPANDS OEM AGREEMENT WITH ZNYX NETWORKS TO INCLUDE EMBEDDED SWITCHES**

**Fremont, Calif., September 11, 2001** – ZNYX Networks, the leading global provider of embedded high availability CarrierClass™ networking solutions, today announced that Motorola Computer Group, a part of Motorola, Inc. (NYSE: MOT), has extended its existing OEM agreement to include ZNYX Networks next generation of embedded CompactPCI® switches.

The agreement covers a broad range of embedded Ethernet products: switches, adapters and PMC/PIM modules for CompactPCI chassis plus LAN cards for the PCI bus. As part of the agreement, the OEM'ed products will carry Motorola brand customizations, receive Motorola part numbers and be sold through Motorola product catalogs. Some of these products have been jointly engineered to contain special features or configurations unique to Motorola Computer Group.

“The expansion of our strategic OEM relationship with Motorola to include our embedded networking technology for their next generation telecom products is a natural extension of our long-standing eight-year relationship,” said Connie Austin, CEO of ZNYX Networks. “This stands as a testament to the marketing success of the products OEM'ed over the prior years.”

The OEM extension includes the next generation of ZNYX embedded switches – ZX4300P and ZX4500 with OpenArchitect™. The ZX4300P supports both the new CompactPCI Packet Switching Backplane standard (PICMG 2.16) and the standard CompactPCI chassis. This switch provides unmanaged layer-2 packet routing for

Motorola's chassis. The onboard silicon switch fabric delivers full line-rate switching between application node cards within a chassis and to external Ethernet connections.

The ZX4500 with OpenArchitect is an extensible managed-switch for the CompactPCI chassis. It combines the performance of a silicon-based switching fabric with the flexibility of software-managed routing policies. This switch provides Motorola's CPX8200 family with layer 2-to-7 IP routing for 24 Fast Ethernet ports and dual Gigabit Fiber Ethernet ports. The ZX4500 provides a transition solution for VARs and integrators to migrate from the PCI bus to Ethernet communication between node cards.

The OpenArchitect environment provides system architects access to a broad range of "out-of-the-box" routing protocols, such as Spanning tree, VLAN, OSPF, VRRP and QoS, to establish switching policies for their applications. Integrators can easily implement additional routing policies to meet the unique requirements of their applications. Thus, the OpenArchitect environment provides Motorola's system developers with the tools to build value-added solutions.

Additional products covered in the extended OEM agreement include embedded networking products based on the PCI bus. CompactPCI adapters and PMC/PIM cards provide carrier class network interface functionality for CompactPCI chassis. These provide both blade and PMC form factors.

"Our priority is to give our customers flexible and scaleable CarrierClass system-level networking to meet all of their packet needs," said Alan Deikman, CTO of ZNYX Networks. "ZNYX's switches, blades and modules OEM'ed by Motorola provide the design, high performance and flexibility desired by the manufacturers and system integrators serviced by Motorola."

### **About ZNYX Networks**

ZNYX Networks is the leading global provider of high availability CarrierClass™ networking solutions to equipment manufacturers requiring next-generation products

with high-availability, high-performance, and strict compliance to telecommunications standards. The ZNYX Networks family of products and services provide design engineers with pre-built and pre-tested embedded network and switch solutions that allow significant “time to market” advantages. Combined with the OpenArchitect switching application platform and support for CompactPCI Packet Switching Backplane, equipment manufacturers now have a flexible and powerful design environment.

ZNYX Networks family of CarrierClass networking and switching products are used in next-generation architectures and applications including wireline/wireless, central office, terabit routers, airborne network services, Voice-over-IP gateways, video media gateways, and firewall VPN products.

Privately held, ZNYX Networks is headquartered in Fremont, CA and has advanced research centers in Santa Barbara, San Francisco and Ottawa, Canada. Sales and professional service offices are located throughout North America, Europe and Asia. For further information log-on to [www.znyx.com](http://www.znyx.com) or e-mail [sales@znyx.com](mailto:sales@znyx.com).

### **About Motorola**

Motorola Computer Group is a business unit of the Motorola Integrated Electronic Systems Sector (IESS). It is the world's leading supplier of embedded computing platforms for equipment manufacturers in telecommunications, network storage, imaging, medical equipment and semiconductor production and test equipment industries.

Motorola, Inc. (NYSE: MOT) is a global leader in providing integrated communications solutions and embedded electronic solutions. Sales in 2000 were \$37.6 billion.

[www.motorola.com](http://www.motorola.com)

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